

# Getting the Buyer on Contract & How to Get Paid Workshop



**March 10<sup>th</sup>, 2005**



Course Location: CC&IAOR Member Service Center - West Yarmouth, MA

**So, you've learned the basics of Buyer Representation.**

**The question still remains... how do you get the buyer client to sign on the dotted line?**

**And even more important, how do you get compensated?**

**Instructor: Adorna Carroll ABR, ABRM, GRI, SRES, ePRO**

Course Time: 9:00AM Check-in 8:30AM.

**Advance Registration:      \$79 CC&IAOR REALTOR®  
\$99 Non-REALTOR®**

***\*At Door (space permitting): Add \$25 to Advance Registration***

**Registrations must be pre-paid. Individuals withdrawing less than three business days prior to course will be charged a \$25 administrative fee. No-shows forfeit entire registration payment.**

***For detailed info and online registration go to [www.cciaor.com/calendar.htm](http://www.cciaor.com/calendar.htm)***

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Name: \_\_\_\_\_ Office: \_\_\_\_\_

Address : \_\_\_\_\_ Email: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Method of Payment :                      Master Card                       Visa

Charge Card #: \_\_\_\_\_ Card Expiration Date: \_\_\_\_\_